

There are thousands of digital marketing roles waiting to be filled. Learn the skills you need to get your dream job!

DIPLOMA OF SOCIAL MEDIA MARKETING

CRICOS CODE: 105377E | COURSE CODE: 10904NAT

This course is designed to make you a social media marketing expert. As you work through this course, you will be developing a comprehensive social media strategy which you can put into action straight away.



Sydney City, Melbourne, Gold Coast, and Adelaide



Duration: 6 Terms

DIPLOMA OF DIGITAL MARKETING

CRICOS CODE: 106640J | COURSE CODE: 10931NAT

Designed to provide you with a broad range of knowledge, methods and technologies in digital marketing to design, implement and evaluate digital marketing campaigns.



Sydney City, Melbourne, Gold Coast, and Adelaide



Duration: 6 Terms

ADVANCED DIPLOMA OF DIGITAL MARKETING

CRICOS CODE: 115589K | COURSE CODE: 11266NAT

This course will provide participants with a range of skills and knowledge to prepare, implement and evaluate strategies across a variety of specialised digital marketing areas. This includes areas such as Search Engine Optimisation (SEO), Search Engine Marketing (SEM), social media, ecommerce, content marketing and marketing automation.

Graduates will find these skills could assist them in career advancement, professional development or upskilling in the context of digital marketing.



Sydney City, Melbourne, Gold Coast, and Adelaide



Duration: 6 Terms

ADVANCED DIPLOMA OF **CREATIVE PRODUCT DEVELOPMENT**

CRICOS CODE: 106545H | COURSE CODE: CUA60420

This qualification, for individuals with a high level, will provide technical, creative and conceptual skills which can be applied across a range of creative arts industry contexts.

Sydney City and Melbourne



Duration: 8 Terms

IH Sydney Training Services Pty Ltd RTO 91109 CRICOS 02623G





10904NAT DIPLOMA OF SOCIAL MEDIA MARKETING

Plan, implement & manage content marketing NAT10904002 Plan, conduct & optimise organic social media marketing NAT10904003 Plan, manage & optimise paid social media advertising NAT10904004 Establish, build & leverage a personal brand on social media NAT10904005 Plan, implement & manage social media conversion strategies

SIRXMKT006 Develop a social media strategy BSBMKG552

Design & develop marketing communication plans Establish & monitor the marketing mix BSBMKG542

BSBPMG430 Undertake project work

ENTRY REQUIREMENTS:

- Be a minimum of 18 yrs. of age Minimum of Year 12 (Higher School Certificate) or equivalent
- Intermediate computer skills
- Relevant vocational experience

- Have an IELTS or equivalent score of 6.0 and with no less than 5.5 in any band
 Access to a computer, laptop or tablet and internet for home and classroom use
- Mandatory internship for all students

Note: Equivalent Year 12 for International Students is educational equivalent in home country or International Baccalaureate.



CARFER OUTCOMES:

SOCIAL MEDIA MANAGER | CONTENT MARKETING MANAGER | DIGITAL MARKETING STRATEGIST | HEAD OF DIGITAL MARKETING

10931NAT DIPLOMA OF DIGITAL MARKETING

NAT10931001 Conduct omnichannel marketing NAT10931002 Plan & conduct performance marketing NAT10931003 Facilitate organic & earned marketing NAT10931004 Apply marketing automation

NAT10931005 Test to optimise performance BSBMKG555 Write persuasive copy

BSBMKG546 Develop social media engagement plans BSBMKG547 Develop strategies to monetise digital engagement

ENTRY REQUIREMENTS:

- Be a minimum of 18 yrs. of age
- Minimum of Year 12 (Higher School Certificate) or equivalent
- Have an IELTS or equivalent score of 6.0 and with no less than 5.5 in any band
- Access to a computer, laptop or tablet and internet for home and classroom use

Note: Equivalent Year 12 for International Students is educational equivalent in home country or International Baccalaureate.



CAREER OUTCOMES: DIGITAL MARKETER | MARKETING AUTOMATION SPECIALIST | DIGITAL MARKETING COORDINATOR

11266NAT ADVANCED DIPLOMA OF DIGITAL MARKETING

NAT11266002 Optimise a website to improve conversions NAT11266003 Develop a brand's digital content and social media NAT11266004 Research and prepare a Search Engine Optimisation strategy

NAT11266005 Create and manage a paid search strategy NAT11266006 Develop and implement an email marketing strategy NAT11266007 Prepare a strategy for display and video advertising

NAT11266008 Use responsible Artificial Intelligence and Artificial Intelligence ethics NAT11266001 Use digital analytics to analyse marketing performance

FNSORG501 Develop and manage a budget SIRXMKT007 Develop a digital marketing plan

ENTRY REQUIREMENTS:

- Be a minimum of 18 yrs. of age Minimum of Year 12 (Higher School Certificate) or equivalent
- To enter this qualification, individuals **must** provide evidence of knowledge of:
 - Marketing principles and concepts Digital media platforms and software
 - Social media marketing

- Have an IELTS or equivalent score of 6.0 and with no less than 5.5 in any band
- · Access to a computer, laptop or tablet and internet for home and classroom use
- To demonstrate this, individuals must have completed a formal course of study or a minimum of one year's
 employment in the field of sales and marketing, digital media and social media marketing or related field

Note: Equivalent Year 12 for International Students is educational equivalent in home country or International Baccalaureate.



CAREER OUTCOMES: DIGITAL MARKETING MANAGER | DIGITAL MARKETING STRATEGIST | DIGITAL MARKETING SPECIALIST | PAID SEARCH MANAGER | SEO SPECIALIST | CONTENT STRATEGIST

CUA60420 ADVANCED DIPLOMA OF CREATIVE PRODUCT DEVELOPMENT

BSBWHS501 Ensure a safe workplace BSBSTR802 Lead strategic planning processes for an organisation CUACMP511 Manage copyright arrangements CUADIG517 Design digital simulations CUADES512 CUADES601 Design innovative products Establish, negotiate & refine a design brief CUADES611 CUADES612 Manage design realisation Research global design trends CUAIND512 Enhance professional practice using creative arts industry knowledge BSBMKG625 Implement & manage international marketing programs BSBOPS601 Develop & implement business plans BSBSUS511 Develop workplace policies & procedures for sustainability BSBCRT611 Apply critical thinking for complex problem solving BSBSTR601 Manage innovation & continuous improvement BSBSTR801 Lead innovative thinking & practice CUAFIM411 Obtain revenue to support operations

ENTRY REQUIREMENTS:

- Be a minimum of 18 yrs. of age
- Minimum of Year 12 (Higher School Certificate) or equivalent
- Have an IELTS or equivalent score of 6.0 and with no less than 5.5 in any band
- · Access to a computer, laptop or tablet and for home and classroom use

Note: Equivalent Year 12 for International Students is educational equivalent in home country or International Baccalaureate.

CAREER OUTCOMES: VISUAL ARTS AND CRAFT PROFESSIONAL | DIGITAL MEDIA DESIGNER



A 12-week work placement is compulsory for the Diploma of Social Media Marketing. Start applying your new skills whilst still studying!

START DATE: 2024 | July | September | November 2025 | January | March | May | July

TIMETABLES ARE SUBJECT TO CHANGE.

Visit our website for our latest timetables and class availability per campus.

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